

Paul Sharon Jr.

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Business

Wood4Good, Inc. **President** **Grafton, MA** **'01-'15**
♦ *Board Member* – Town of Grafton Economic Development Commission 5/15
♦ *Property Owners Working with Worcester (POWWW) Program* – Currently working towards creating a company that brings Worcester Housing, social programs, and property owners together to reduce housing expenditures, increase landlord revenues, and create a neighborhood improvement and monitoring network.
♦ *Real Estate Development* – designed and implemented 2008 biz plan to acquire, renovate, and rent 13 multifamily properties in Worcester MA bringing inventory to 17 properties worth \$3.6M.
♦ *Lumber Recycling* – Created new middle market company based on Mass DEP policy changes to repurpose viable lumber from waste stream with 1500 sqft warehouse in Westborough MA, 10 employees, 9 suppliers, and \$80k in salvaged inventory.
♦ *Education* – Created “Elements of Learning” program for developing learning skills based on USCGA coursework and ran 5 week seminar at Marlborough High School with excellent results.

Sharon Coaching **Owner** **Grafton, MA** **'06-'07**
Created a program working with small biz owners and W4G tenant base to develop habits and polices that focused on goal setting, core philosophy development, and creative thinking to meet their individual needs.

NaviPath **Senior Manager** **Andover, MA** **'00-'01**
Managed 12 people in 3 groups responsible for all technical aspects of new product development, backend systems, maintenance procedures and protocols (including ISO9001), and testing platforms in multiple development languages and system platforms.

Sharon Entertainment **Entertainer** **Marlborough, MA** **'90-'01**
DJ and Guitar Happy Hour business that performed in Central MA and on Cape Cod.

People2People.com **CTO** **Boston, MA** **'99-'00**
Responsible for management and development of all technical hardware and software platforms necessary to move multi-million dollar brick and mortar onto fledgling Internet by establishing patented integration of all client/server, telephony, print, database, and web technologies.

Phoenix Media Group **Director of Tech** **Boston, MA** **'94-'99**
Responsible for all technical management positions including those for special projects, Internet, MIS, networking, and accounting. I managed 20 employees providing hardware and software development, support, and training to multimillion dollar corporation consisting of 7 companies with over 500 employees in 5 different sites.

Sharon Consulting **President** **Marlborough, MA** **'93-'94**
Access International **Sr. Engineer** **Cambridge, MA** **'90-'93**
City of Marlborough **EDP Director** **Marlborough, MA** **'86-'90**
Raytheon Corporation **Engineer** **Wayland, MA** **'85-'86**
Central Computer Systems **Sales** **Auburn, MA** **'84-'85**

Education

Harvard University – BA in Economics Cambridge, MA '80-84
Marlborough High School Marlborough, MA '77-80

Accomplishments and Interests

US Patent for Technology Integration (#US5893111), Marlborough High School Athletic Hall of Fame, Marlborough Shamrocks (semipro football) Rookie of the Year and All 80's Team member, all construction services, making things better than the way you found them, and, most of all, family.